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Patton joins hands with Mexican firm

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Kolkata: Patton International, a government-recognised export house and manufacturer and exporter of steel conduit fittings, electrical hardware and EMT (electrical metallic tubing), has made inroads into the Mexican markets. The company has joined hands with Eaton Crouse Hinds, Mexico, for supplying engineering products from its five state-of-the-art multi-locational plants in West Bengal.

Eaton Crouse-Hinds is a conglomerate with interests in electrical sector, industrial sector comprising of aerospace, hydraulics and filtration. "This is a great leap forward for Patton," said its MD Sanjay Budhia, who was just back from Mexico, which is fast emerging as a major trade partner for India.

Indo-Mexican trade of \$5.82 billion in 2016 has reported a 20% jump to \$7.7 billion



Patton MD Sanjay Budhia (R) with Ivonne Balderas, head (global biz), Eaton Mexico

in 2017-18 and can touch \$10 billion soon. "It is imperative that quality products are delivered at competitive cost and on right time. To meet these challenges, it has become necessary for us to have our own foolproof and fault-free backup supply chain logistics in place. The Mexican company is satisfied with our capabilities," said Budhia.

Patton has increased its product portfolio with a diverse range of products for the electrical market in Canada, Germany, the US and the middle east countries.